Haley Rhodes

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SUMMARY

Results-driven marketing professional with expertise in content strategy and creation, digital marketing, brand development, and event management. Proven ability to run multi-channel marketing campaigns that drive brand visibility. Interested in sustainability and B2C brands.

RELEVANT EXPERIENCE

Content creator and brand strategist, freelance

April 2022 - present

- Created a personal social media brand with an audience of more than 16,000 followers
- Helped clients create meaningful brand identities through the ideation and creation of design, storytelling, brand guidelines, and marketing materials

Marketing communications manager, TotalEnergies Corbion May 2023 - present

- Spearheaded the company's trade show presence, introducing lead conversion tracking and data-driven strategies that improved event ROI
- Led a **website overhaul**, including art direction and copywriting, resulting in an audience-focused and **SEO-optimized** web experience
- Launched the company's first social media ad campaigns, increasing inbound leads and becoming the second biggest single lead generation tool
- Collaborated with sales teams to align marketing strategies with their goals and identify promotional opportunities
- Established the company's **WeChat social media presence**, coordinating international messaging for brand consistency
- Refreshed the **brand book** and redefined key company messages to ensure consistency across all channels.

Marketing and communications, Booster Fuels

July 2017 - April 2022

- Grew within the company from intern to Marketing Manager due to exceptional performance
- Created press releases and identified media opportunities, resulting in 175% increase YOY in press hits between 2021-2022
- Automated B2B emails workflows using Salesforce and Pardot, improving engagement and conversion rates
- Created and managed all B2C marketing campaigns and brand messaging, launching an automated email lifecycle journey responsible for 61% of all customer activations

EDUCATION

Bachelor of Business Administration, marketing concentrationSan Francisco State University

2013-2017

KEY SKILLS

- · Content creation & brand messaging
- Digital marketing: organic social media, email, and ad campaigns
- Project management & performance tracking
- · Event planning & trade show management
- Cross-functional collaboration with sales, product, and policy teams